

SUPPLIER & CAPABILITY REVIEW

Supplier Verification Framework

How We Evaluate Manufacturing Partners in China

We do not advance a supplier on price alone. We review capability, quality controls, communication, commercial fit and available evidence against the buyer's specific requirement.

INDUSTRIAL SOURCING

OEM COORDINATION

SUPPLIER REVIEW

RISVO GLOBAL LLC

Delaware-registered sourcing and project coordination company

United States primary market / Selected international projects

THE COMMERCIAL PROBLEM

Finding a supplier is easy. Finding the right one is not.

A competitive quotation does not show whether a supplier can meet specifications, delivery schedules, documentation requirements and communication expectations.

01

MANUFACTURING FIT

Is there credible evidence that the supplier can manufacture the required product?

02

QUALITY CONTROLS

Are suitable controls and records in place to support repeatable quality?

03

COMMERCIAL FIT

Do MOQ, pricing, lead time, packaging and payment terms fit the project?

04

COMMUNICATION

Can specifications, changes and open issues be communicated clearly?

05

DELIVERY AND EXPORT READINESS

Are responsibilities, documents, packaging and the proposed export route workable?

RISVO'S OBJECTIVE

Not the cheapest factory - a suitable manufacturing partner for a specific buyer requirement.

PROJECT-SPECIFIC REVIEW

Six areas. One project-specific decision.

Each area is reviewed against the proposed product, order and target market - not as a universal factory approval.

01

Business identity & role

Legal entity, business scope, operating location and manufacturer / trader / subcontractor roles.

02

Manufacturing capability

Relevant equipment, processes, workflow, customization and capacity indicators.

03

Quality controls

Inspection points, testing capability, records and non-conformance handling.

04

Materials & traceability

Material declarations, supporting documents, batch identification and traceability.

05

Commercial & delivery fit

MOQ, quotation, lead time, payment terms, packaging and repeat-order feasibility.

06

Documentation & export route

Responsible parties, required documents, logistics handoff and prior export evidence.

SCOPE PRINCIPLE

Verification depth depends on project stage, product risk, order value, buyer requirements and the evidence available within the agreed scope.

CAN THIS SUPPLIER SUPPORT THIS PROJECT?

Review the operating role - not the sales presentation.

RISVO separates who contracts, who manufactures, which processes are in-house and which are outsourced.

IDENTITY & ROLE

Who is responsible?

- Legal company name and business scope
- Manufacturing, trading and subcontracting roles
- Production location and site function
- Relevant product and export history
- Key processes performed in-house or externally

CAPABILITY

Can the order be supported?

- Equipment and processes relevant to the product
- Production workflow and current activities
- Customization and sample-development capability
- Capacity indicators and lead-time feasibility
- Critical outsourced processes
- Order-relevant production organization

EVIDENCE IS LABELLED - NOT ASSUMED

SUPPLIER-DECLARED

DOCUMENT-REVIEWED

ON-SITE OBSERVED

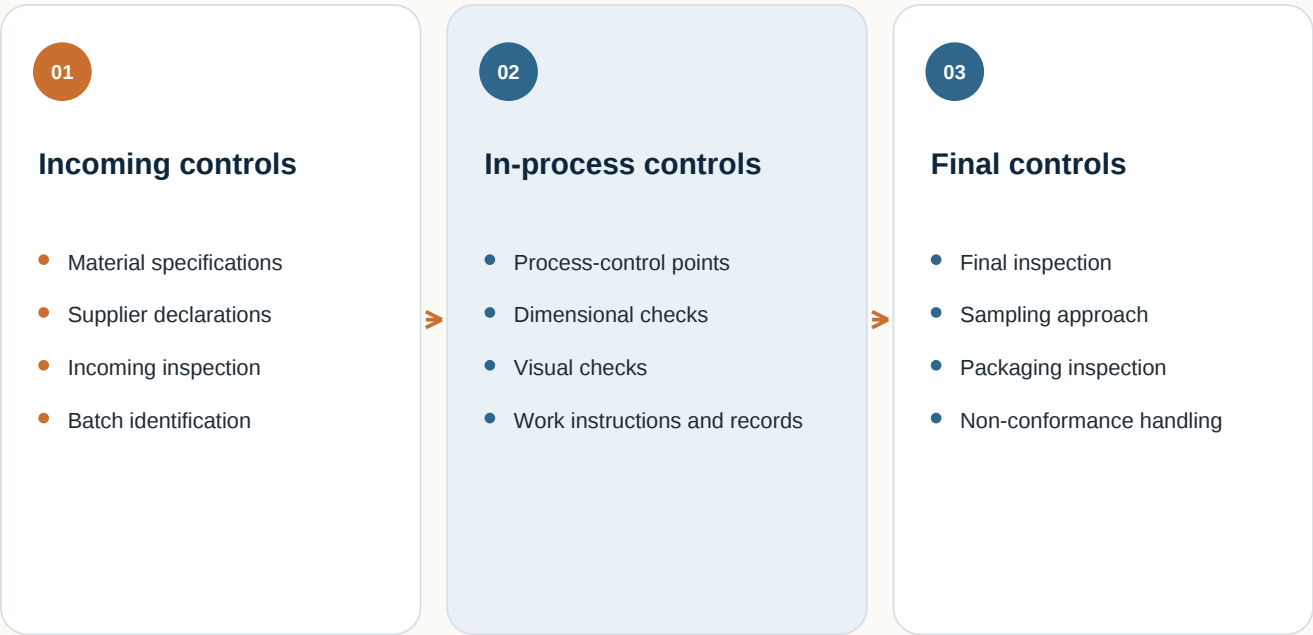
EXTERNAL CONFIRMATION

Capacity note: capacity figures remain supplier-declared unless supported by production records or on-site observation. Findings are assessed against the proposed project.

CONTROLS BEFORE CLAIMS

How is product quality controlled?

RISVO reviews how quality is managed before, during and after production. We do not convert a supplier statement into a verified fact.



PROJECT-SPECIFIC PRODUCT EVIDENCE

RISVO coordinates written specifications, the buyer-approved sample, acceptance criteria and quality communication between the buyer and manufacturer.

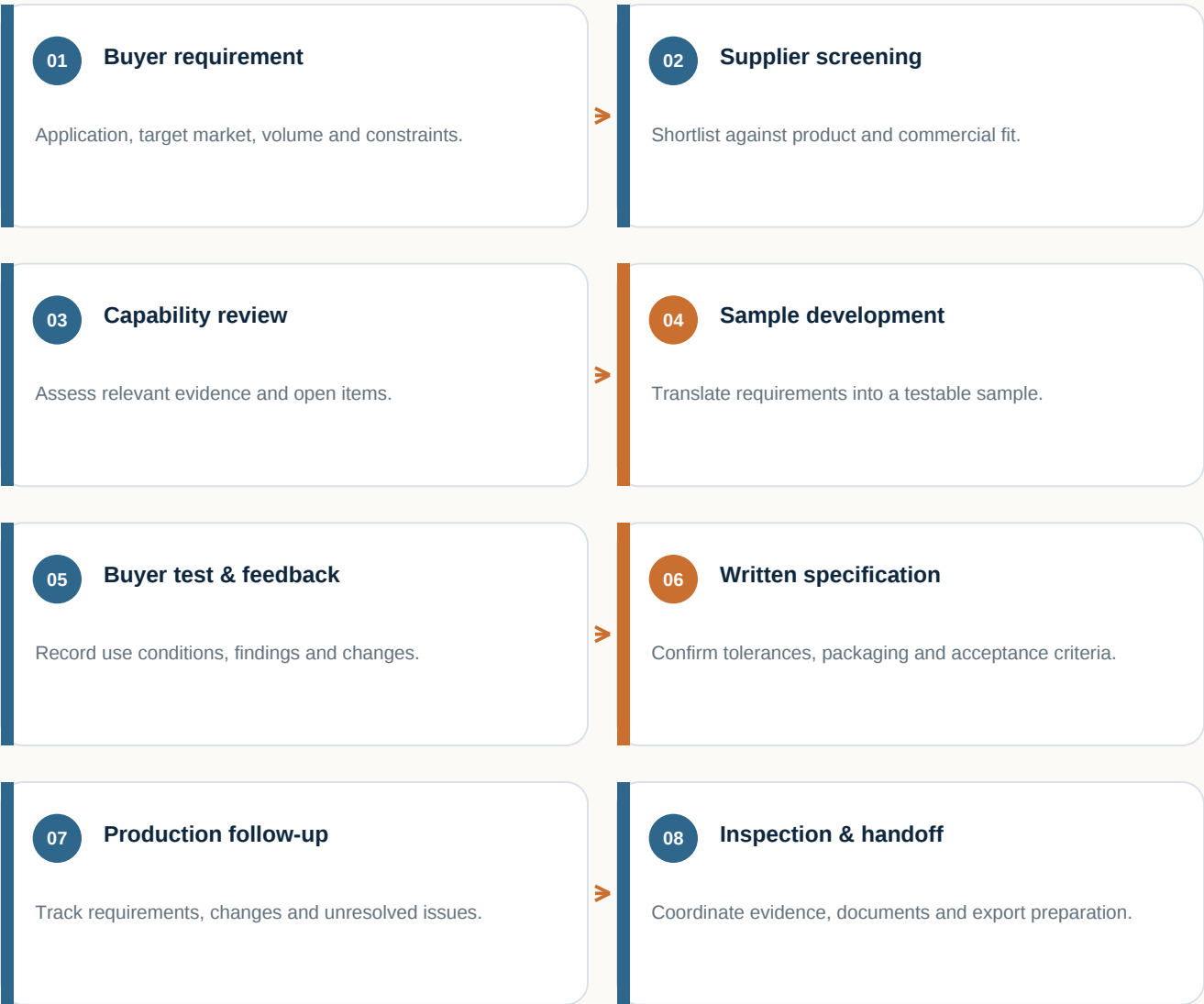
Material origin, product compliance and performance claims are not treated as confirmed solely on supplier statements.

Laboratory testing, certification and regulatory review remain separate workstreams when required.

CONTROLLED DEVELOPMENT PATH

A sample is a checkpoint - not the full specification.

RISVO keeps the commercial, technical and evidence trail connected as the project moves forward.



Production reference: the buyer-approved sample together with written specifications, tolerances, packaging, labeling and acceptance criteria.

WHAT WE DOCUMENT

Evidence, open items and next steps.

The output is designed to help a buyer decide what is known, what is claimed and what still requires confirmation.

Supplier & capability record	• Operating-role information • Relevant processes and equipment • Critical outsourced operations
Product & quality record	• Specifications and materials • Approved sample and acceptance criteria • Available TDS, COA or test evidence
Commercial & delivery record	• Quotation, MOQ and lead time • Packaging and labeling • Payment, delivery and repeat-order considerations
Export-route record	• Proposed responsible parties • Commercial and shipping documents • Items requiring external confirmation

EVIDENCE STATUS

- DOCUMENT-REVIEWED
- ON-SITE OBSERVED
- SUPPLIER-DECLARED
- UNAVAILABLE
- EXTERNAL CONFIRMATION

A project-specific sourcing record and action list - not a factory approval certificate.

ILLUSTRATIVE WORKFLOW - NOT A COMPLETED ENGAGEMENT

Project Thorium

How RISVO would structure a private-label flap-disc sourcing project.

ILLUSTRATIVE / HYPOTHETICAL

This composite scenario exists solely to demonstrate RISVO's proposed sourcing and verification process. The buyer profile, volumes, candidate suppliers, findings and outcomes are hypothetical.

ILLUSTRATIVE BUYER BRIEF

BUYER PROFILE

U.S. Midwest industrial and welding-supply distributor

PRODUCT & PLANNING VOLUME

4-1/2 in. zirconia alumina flap disc / 20,000-30,000 pieces per year

COMMERCIAL OBJECTIVE

Build a repeatable private-label supply program

REPORTED CONCERNS

Service life, vibration, batch consistency and traceability

Planning assumption - not a purchase commitment.

CONTROLLED PRODUCT BRIEF

Define before sourcing

- Type 27 or Type 29 geometry
- Diameter, arbor, grit and flap layout
- Grain, backing plate and bonding system
- Workpiece, grinder and use conditions
- Maximum operating speed and markings
- Performance benchmark and test method
- Warnings, UPC, lot code and artwork
- Quantity, MOQ, frequency and delivery window

COMPLIANCE & EVIDENCE GATE

Claims wait for evidence

- Map the final Type 27/29 SKU against applicable ANSI/UAMA B7.1 and B7.7 provisions.
- Request model-specific speed, label and safety-test records.
- Define any independent laboratory testing.
- Hold artwork until safety and traceability fields are agreed.
- Broker/importer confirms classification, origin marking and import duties.

Customer application testing can compare cut rate, service life and vibration. It does not, by itself, establish ANSI conformity. RISVO would not use the phrase **ANSI certified**.

Standards references: uama.org/publications / ansi.org/standards-faqs

EXAMPLE RECOMMENDATION LOGIC

Advance only when the evidence supports it.

The examples below show how gaps stay visible. They are not findings from actual RISVO factory visits.

ILLUSTRATIVE SCREENING OUTCOMES

CANDIDATE A

Relevant equipment presentation, but historical QC and batch records are not yet available.

HOLD - EVIDENCE REQUIRED

CANDIDATE B

Relevant product and OEM capability indicated; model-specific safety records and traceability remain open.

CONDITIONAL SHORTLIST

CANDIDATE C

Competitive price, but material experience and MOQ do not fit the controlled brief.

DO NOT ADVANCE

PROPOSED CONTROLLED WORKFLOW

01

Candidate screening

Manufacturing fit, materials, traceability, OEM, export readiness and commercial fit.

02

Evidence review

Record what is requested, reviewed, supplier-declared or still unavailable.

03

Sample validation

Plan dimensions, construction, runout, vibration, cut rate, life and label checks.

04

Production controls

Agree the golden sample, control points, sampling, traceability and deviations.

05

Export coordination

Collect documents; the buyer's broker confirms classification, origin and duties.

EXPECTED BUYER DELIVERABLES

- Controlled product-requirement brief
- Supplier screening matrix
- Evidence-tagged verification summary
- Open-risk and missing-document list

- Sample comparison and revision record
- Recommended inspection plan
- Conditional recommendation or no-go decision

Decision principle: a successful outcome is a defensible decision - including the decision not to proceed.

ILLUSTRATIVE ONLY - NO SUPPLIER SELECTED, PRODUCTION APPROVED OR DELIVERY COMPLETED

COMMERCIAL SOURCING ASSESSMENT

A sourcing partner - not an audit certificate.

RISVO helps buyers source, review, develop and coordinate manufacturing partners against a real project brief.

01

Source

Identify potential manufacturing partners.

02

Review

Assess available evidence and project fit.

03

Develop

Coordinate samples, OEM and private-label needs.

04

Communicate

Bridge technical and commercial discussions.

05

Follow up

Coordinate requirements and open issues.

06

Support handoff

Coordinate China-side documents and export preparation.

LOOKING FOR A MANUFACTURING PARTNER IN CHINA?

Send a product specification or drawing, application, target market, estimated quantity and current sourcing issue.

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RISVO supplier verification is a project-specific commercial sourcing assessment based on the information, documents, observations and third-party evidence available within the agreed scope. It is not a statutory certification, accredited laboratory test, legal or customs opinion, or independent third-party audit. Findings do not guarantee future supplier performance. Product compliance, classification, origin and testing should be confirmed by qualified specialists where required.